Press Release

**In the 2022 PQE Group agenda: boosting internationalization by hiring 800 talents**

*Florence, January 31, 2022 -* It has been another successful year for [PQE Group](https://www.pqegroup.com/), a consulting firm in the LifeScience industry based in Florence (Italy) with 27 offices worldwide. Recently named ["Best Managed Company"](https://www.pqegroup.com/blog/2021/09/pqe-group-among-the-74-italian-best-managed-companies-by-deloitte-private/) by Deloitte, the Group closed in 2021 with a turnover of **+18%** compared to the previous year. PQE Group's continued growth in 2021 is due to an increase in portfolio services and the adoption of digital technology for service delivery, such as smart glasses, which allowed work to be done from remote locations during the lockdown.

PQE Group, founded and administered by [Gilda D'Incerti](https://www.linkedin.com/in/gildadincerti/), reached **1100 employees** worldwide in 2021 as a result of the recruitment of **more than 600 people**, split between recent graduates (mainly in Italy) and senior experts. This trend is expected to continue in 2022, with a further increase **reaching 1900 employees** by December. The only difference will be on a geographic scale. To develop a larger organization, the PQE Group focused on its Italian activities and location in 2021. However, 2022 will be the year of focusing on the global locations, especially in the United States and Mexico, where a 250% personnel increase is expected. In addition, in Europe, the company aims to develop the offices opened in 2021 in France, Belgium, Poland, and Spain. Biotechnology, medicine, chemistry, biology, and pharmacy graduates, as well as those with a good command of foreign languages, are among the qualifications we will seek in our hiring process. The development plan also includes the opening of new offices in the United States and Southeast Asia.

In the organizational framework, the **Partnership League** was established by CEO D'Incerti and the Board of Directors: **PQE employees who wish to become partners can follow a planned career roadmap**. This five-level pyramid structure is divided between **equity partners and associates**, with several benefits associated with it. An ambitious plan that already announced the appointment of 120 talented young managers - 40% of whom are women - as Associates at the beginning of 2022; selected not only for their professional skills but also for their proactive attitude towards the company. A recognition that will allow them, in the following years, to have increasingly crucial and strategic roles within the company and to grow as Equity Partners in one of the Group's branches.

Investing in its employees has always been one of the cornerstones of the company. For this reason, the [PQE Academy](https://www.pqegroup.com/wp-content/uploads/2020/11/Press-Release-PQE-Group-launches-PQE-Academy-program-and-investment.pdf), established in 2020, provides custom-built training courses. Here employees have the opportunity to be involved by attending soft skill development courses as well as technical training focused on themes linked to the company's services.

PQE Group, a leader in the Lifesciences services business since 1998, will formally compete with the world's leading consulting companies in 2022, establishing itself as one of the **top five global players focusing in the pharmaceutical sector**. "A great honor for a private family company - Made in Italy - with an international dimension. - said [Stefano Carganico](https://www.linkedin.com/in/stefano-carganico-09180a35/), Vice President Sales & Head of Subsidiaries - The next steps of the multinational are in fact to move on to potential **acquisitions and joint ventures with local companies** in all corners of the globe. Thus heralding not only a new business model but also a further expansion of the workforce and competitiveness on foreign markets."